

LSA REPORTER

EDITORS:

William M. Lynk, CRL * Alvin Moebus * Sal Dulcamaro, CML

Publication Deadline: Submit items Two (2) Weeks (14 calendar days) prior to the LSA meeting date.

NEW & Improved LSA Website: <http://www.LsaMichigan.org>



PRESIDENT'S MESSAGE—MAURICE HORNE, CML

Well the month of June has finally arrived and many different things will

take place at this time. This is the time that my term as your president has come to an end and our new elected president will begin his two-year term. I want to thank the members of LSA for trusting me as your president and for the great support that you have given me. It has been a wonderful experience to serve as your president, and I truly enjoyed it. I congratulate our new president, Robert Rovinsky, CPL as he begins his term and I know that everyone will give him the same great support that you gave me. Congratulations to all our new officers for their new positions. Here are the other names of our new officers: Vice President is Kevin Thompson, Treasure is John Shamass, Secretary is Mike Buda, and our Sergeant at Arms is Ken Morgan. Remember that our auction will take place at this month's meeting. The flea market will begin at 7:00 p.m. and the auction will begin at 7:30 p.m. The flea market is where you bargain one on one with the seller, and the auction is where the sale is to the highest bidder. Mike Buda will be our auctioneer. One-person's junk is another person's treasure. If you plan to go to the ALOA Convention in Las Vegas, then register early to avoid the late fees. I hope to see you at our June meeting. There will be no meetings during the month of July and August. Our meetings will resume on September 14 at 7:30 p.m. Have a wonderful summer.

Maurice Horne, CML—President



INDUSTRY NEWS & ASSOCIATION ISSUES

PRP in Toledo, Ohio in August, 2006—For those desiring to take this offering, please refer to the attached PRP Registration Form, sent to LSA by Mike McElheney, CPL of McElheney locksmiths, Inc.

Lock Radio—Some of the members on ClearStar have raved about *Lock Radio*. Tom Lynch has e-mailed us to add his website (with information) for our members. To find out more, go to: www.lockradio.com



EDUCATION & PRP NEWS—*ROBERT NOBLE, CML*

From the desk of the Education Chairman:

I am making up a class flyer and will post it soon but mark your calendars now for the SAFE LOCK MANIPULATION CLASS September 23/24, 2006. This will be a TWO day class where you can take home knowledge, insight, techniques, and a feel for the art of **Manipulation**. Remember, “*Manipulation before penetration.*”

There are two PRP tests coming up this fall. The August PRP will be in Toledo and the October PRP in Roseville. If you need a registration form, visit the LSA web site or log into ALOA. Remember your registration must be into ALOA 15 days prior to the test date.

Come one come all to the flea market and locksmith auction June 8th. Your excess inventory could be someone’s treasure. Mike Buda has agreed to again be the auctioneer. Thanks Mike. See you there. -

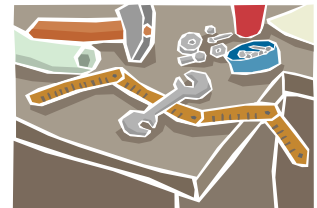
Robert Noble, CML—Education Chairman

**NEXT
LSA
MEETING**
[NEXT SEASON!]
THURSDAY,
SEPT. 14TH AT
7:30 P.M.



TECH TIPS—COVER UP!

A pencil can cover up mistakes when making a scratch or two on dark surfaces when you wish you hadn’t. Use colored pencils or magic markers!



Locksmith Security Association meets at 7:30 p.m., the second Thursday of the month (Sept. to June) in the Metro Detroit Area at the UAW Hall 1640 Stephenson Hwy., Troy, MI, just north of Maple (15 Mile Rd.), on the east side of street.



PRP GLOSSARY—KEEPING YOU “IN THE KNOW”

backcheck—n. the resistance provided by a door closer as a door is opened

guard tumbler—n. any tumbler installed in a safe deposit lock for the guard key to activate



LSA MEMBER OF THE MONTH—JOHN HUBEL, CML



Mentor, mediator and craftsman are just some of the many facets that describe **John Hubel, C.M.L.** He joined LSA in its infancy and has faithfully served three terms as president and one term as secretary. During one of his presidential terms, he developed the educational “office” which is very successful to this day.

John’s interest in the trade began as a teenager. In partnership with his brother, Ken, their business grew to such a level that they needed to form a corporation. So in 1975, Keejon Keys was formed. At that time, John was working towards his education degree at Wayne State U. At the same time he was doing some work for the Detroit Bd. of Ed. This led to a full time teaching job at Davis Aerospace High School in Detroit.

Keejon Keys needed credit status for the budding business. So the brothers wrote to the Zipf Products Company, in Ohio, to take a chance on them. Zipf did and that opened the door for Keejon Keys to expand. When Ken left the business, John took the reins and built Keejon Keys into what it is today.

In 1981, John began his full time teaching career at Davis and is presently an administrative instructor. He states, “My profession is air craft maintenance, but my interest is locksmithing”. Because of his perseverance, many, many people in LSA, people in other trades and countless customers have benefited from John’s expertise.

John and his wife, Barbara Jean, are the parents of 5 home-educated children and together they have a plethora of interests. Among them are bee keeping, raising chickens and gardening.

Thanks John, for all you have done for so many people! **-by Al Moebus**



NEW WEBSITE!!

LSA has a **new** website, as well as individual e-mail boxes for all officers and committee members. Check out the website at:

www.LsaMichigan.org

There you will find a wealth of information, including an easy-to-navigate site, including:

- | | |
|------------------------------------|--|
| Membership Application | Contact Phone Numbers & E-mail Addresses |
| Many Tech/Service Manuals | Over 300 Security Links |
| ALOA Information | Detailed Calendar into 2007! |
| Newsletter and Newsletter Archives | |
| Classes, Workshops & Seminars | |

We're On the World Wide Web! **www.LsaMichigan.org**



PUBLIC RELATIONS—JOHN HUBEL, CML

Are you giving your customer your best?

If you are receiving a call to install a deadbolt are you installing the deadbolt, collecting your money, and rushing to your next job? If this describes you, there is something wrong with that picture. The door opening should be your concern and your expertise in providing solutions should be your mission. Did you notice the weather stripping? Is it torn or has it been adulterated by various cut outs or pulled away so it does not scrape? How about the hinges? In many residential markets the top hinge screws are hidden and you do not quickly see the loose screws which allow the door to tilt and hit the frame. Maybe the under cut section of the door base is bent. You know that part, the piece that interlocks with the threshold. Oh, you didn't know about that part?

What about a door viewer? They range from just a few dollars to much more. In today's market, what used to be a luxury is now a modest necessity. Aiphone, as well as many other companies, have products that provide full door stations for early monitoring of a visitor's presence. The costs have not risen out of reach for your typical customer. Visit your supplier and play (I mean practice) with the toys (I mean products) so you can quickly give an educated response to customers who have not yet asked the questions.



“Qwik-Qwiz”

Q.) Which lockset function from the listing below would be described as, “Outside knob, always locked, entry by key only, inside knob always free”?

- A) Entry
- B) Storeroom
- C) Classroom
- D) Vestibule

[answer on page 7]



IC CORNER—WILLIAM M. LYNK, CRL

**MEDECO
SFIC....Changes**

Please note that Medeco is now offering two (2) types of KeyMark SFIC [Small Format Interchangeable Cores] . One has the traditional face, while the other has a recessed area for added key shoulder gripping.



"I'm not punching another key for him until I talk to ALOA." - Caesar Lynk, CRDL

Caesar—LSA Mascot



CALENDAR OF LSA EVENTS—SEE WEBSITE FOR COMPREHENSIVE LIST

June 8 - Details to follow: LSA Meeting 7:30pm; Installation of New Officers at End of Meeting; Auction – 7:00 PM *Flea Market Auction* starts at 7:30

July & August - No LSA Meeting. See you in September.

July 8-16, 2006 - ALOA in Las Vegas – 50th Year

August 19 - *Dream Cruise*: Robert Rovinsky, CPL, Chairman. Locksmiths, you, your family, and friends are invited to drop in to The LSA Hospitality Zone during the 12th annual Woodward Dream Cruise, Saturday, August 19th, 2006.

September 9 - *Safe Lock Servicing Class* 8:00 am This is a 4 hour class. Taught by Robert Noble, CML; Successful completion of this class will satisfy the prerequisite for the Manipulation class; HI Express, Roseville, MI



WEB LINKS

ALOA
www.aloa.org

IDN-Hardware Sales, Inc.
www.idnhardware.com

ClearStar Security Network
www.clearstar.com

LAB
www.labpins.com

LSA
www.LsaMichigan.org

Hello, New LSA Officers!

Rob Rovinsky, CPL—President



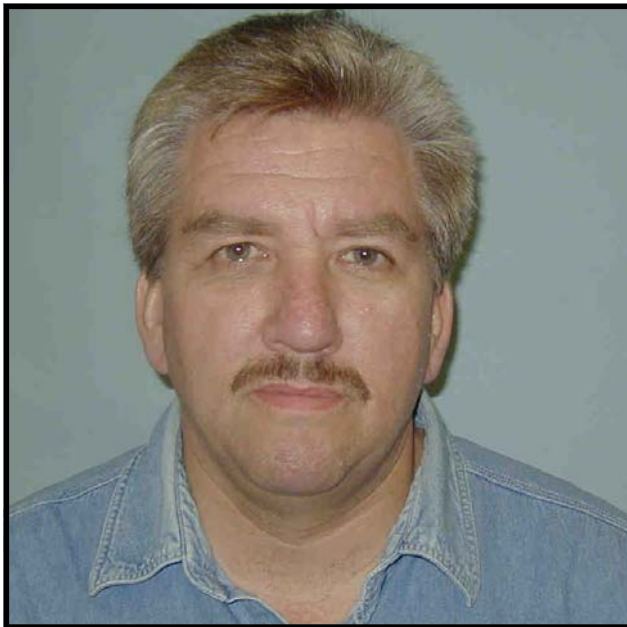
John Shamass-Treasurer



Ken Morgan, Sr.-Sergeant-At-Arms



Kevin Thompson—Vice President



Mike Buda—Secretary

Serious Maurice

Fun Maurice



Our Outgoing President



LSA Dream Cruise Drop In!



Locksmiths, you, your family, and friends are invited to drop in to

The LSA Hospitality Zone during the 12th Annual

Woodward Dream Cruise,

Saturday, August 19th, 2006.

Relax at the LSA Hospitality Zone as thousands of Hot Rods, Muscle cars, Custom, Collector and Special Interest vehicles roll by. Meet and mingle with LSA members, win one of many **prizes** in our raffle and have a burger hot off the grill! Then show off your van in our service van procession along the Dream Cruise route!

Contact Bob Rovinsky at lockpro1@sbcglobal.net or

(284)644-7939 for details.

Be sure to check out The LSA at <http://www.lsamichigan.org> and for information about the Woodward Dream Cruise visit

<http://www.woodwarddreamcruise.com>.



LOCKSMITH SECURITY ASSOCIATION
OF MICHIGAN

533 Fisher Road
Grosse Pointe, MI 48230

Phone: (313) 885-9365

Email:

amoebus@LsaMichigan.org

Bookmark the **NEW** LSA Website.
www.LsaMichigan.org

CLASSIFIED ADS—SEE LSA WEBSITE FOR UPDATES

\$\$\$ PLACE YOUR AD HERE FOR FREE \$\$\$

Free: LSA always has free items for members who attend the meetings!

Qwik-Qwiz:

Answer: B

Associate Members of LSA

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DISTRIBUTOR: ICLS * Phone: (313) 884-9800

ELECTED OFFICERS:

President—**Maurice Horne, CML** (313) 550-5810 Treasurer—**Larry Walker, CRL** (313) 350-1641
Vice President—**Michael Buda** (313) 730-1075 Secretary—**Elmer Carver** (313) 493-0117

Sargent-At-Arms—**John Bradford** (734) 729-5372

APPOINTED OFFICES:

Education:—**Robert Noble, CML** (810) 385-9329 PR:—**John Hubel, CML** (586) 615-3969
Membership:—**Sal Dulcamaro, CML** (586) 791-5416 Librarian:—**Larry Williams, RL** (248) 651-6160
Membership:—**Alvin Moebus** (313) 885-9365
Newsletter:—**Sal Dulcamaro, CML** (586) 791-5416
Newsletter:—**William M. Lynk, CRL** (313) 884-9800
Newsletter:—**Alvin Moebus** (313) 885-9365
Webmaster—**William M. Lynk, CRL** (313) 884-9800
Ombudsman—**Elmer Carver** (313) 493-0117



**LSA
OFFICERS**



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ALOA PRP/SAVTA STPRP Registration Form

IMPORTANT: PHOTO ID REQUIRED FOR ADMITTANCE TO EXAM ROOM

Sitting Code

O	H	0	8	2	0	0	6
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EVALUATION INFORMATION

Sponsor: McElheney Locksmiths, Inc.
 Date: Sunday, August 20, 2006 Time: 9:00 a.m
 Location: McElheney Locksmiths * 1214 Jefferson Ave.
 City: Toledo ST OH ZIP 43604

CANDIDATE (please type or print):

Last Name: _____
 First Name: _____ MI: _____
 Address: _____
 City: _____ State: _____ Zip _____
 Work Phone: _____
 Home Phone: _____
 Previous Member Number (if applicable): _____

Email: _____ @ _____
 Have you ever taken the PRP/STPRP before? Yes No

MEMBERSHIP STATUS:

Application will not be accepted at the member rate without valid current membership number.

ALOA Member Number _____
 SAVTA Member Number _____
 Non-member
 Pending (Membership Application Attached)

FORM OF PAYMENT:

Cash Check Number _____
 (Make checks payable to ALOA)

Credit Card Payment (choose one):

Visa MasterCard Amex Discover

(Name on Card) _____

(Card Number) _____

(Signature) _____ (Expiration Date) _____

FEES:

Locksmith PRP SafeTech PRP
 ALOA Member \$ 70.00 SAVTA/ALOA Member \$ 100.00
 Non-Member \$ 225.00 Non-Member \$ 255.00

PRP Registration \$ _____

Resource Guide @\$20.00 \$ _____

CPS Prep Manual @\$135.00 \$ _____

Membership Dues \$ _____

New Member Application Fee \$ WAIVED

Late Registration Fee (\$10.00) \$ _____

Total \$ _____

DO NOT SEND TO SPONSOR

RETURN THIS FORM WITH THE REQUIRED FEE TO:

ASSOCIATED LOCKSMITHS OF AMERICA, INC

3500 EASY STREET • DALLAS, TX 75247-6416

IF PAYING BY CREDIT CARD, FORM MAY BE FAXED TO:

214-819-9736

LEVEL TESTING FOR:

CRL CPL CML CPS

Below are descriptions of each level and its requirements.

- **CRL Level:** L-00 + two (2) Electives. Choose the Mandatory and two (2) Electives.
- **CPL Level:** CRL + twelve (12) Electives. *On the first attempt*, you may take up to (12) electives. Do not choose any Electives passed previously for CRL.
- **CML Level:** CPL + nine (9) Electives. Choose up to nine (9) Electives. Do not choose any Electives passed previously for CRL or CPL.
- **Re-Take CRL Level:** If you did not pass the Mandatory, you must choose the Mandatory. You may also take one (1) or two (2) Electives if you did not pass one (1) or two (2) Electives, but you may not take extras.
- **Re-Take Other Level:** If you passed the Mandatory, choose any nine (9) Electives.
- **CPS Level (S-00):** Because of the time required this cannot be taken with any other selection.

Note: Application will be returned if choices are not indicated

Mark with an X to indicate your category choices.

CAT#	Description
L-00	Mandatory Categories
L-03	Domestic Auto
L-04	Foreign Auto
L-05	Door Closers
L-07	Life Safety Codes & ADA
L-08	High Security Cylinder Servicing
L-11	Special Applications Cylinder Servicing
L-12	Tubular Key Cylinder Servicing
L-13	Basic Electricity
L-16	Exit Hardware & Exit Alarms
L-20	Keyless Mechanical Locks
L-21	Lever Locks, Other Than Safe Deposit
L-22	Motorcycle Locks
L-24	Safe Combination Locks
L-25	Safe Deposit Locks
L-26	Time Locks,
L-28	Lockset Installation
L-31	Advanced Master Keying
L-32	Safe Installation
L-33	Safe Opening and Servicing
L-34	Vault Installation and Service
L-38	Small Format Interchangeable Core
L-39	Large Format Interchangeable Core
L-40	Electro-mechanical Access Control
L-41	Door-Related Hardware
L-42	Alarms
L-43	Detention Locks
S-00	Certified Professional SafeTech (CPS)

WARNING:

This PRP Registration must be received at ALOA no later than **15 days** prior to test date