

LSA REPORTER

EDITORS: William M. Lynk, CRL * Alvin Moebus

Publication Deadline: Submit items Two (2) Weeks (14 calendar days) prior to the LSA meeting date.

LSA Website: <http://www.LsaMichigan.org>



PRESIDENT'S MESSAGE—ROB ROVINSKY, CPL

Ah December. There is so much going on in December. Holiday preparations take center stage. (So many sales; so little time) Ultimately though, the holidays are about gathering together, and at the same time, reaching out.

In that spirit the LSA invites you to gather with your friends and colleagues (other locksmiths and trade associates) at our "annual" Christmah-anuqwanzapalooza banquet. After dining on a stellar array of holiday victuals, we'll have Gene Simon presenting Major Manufacturing's arsenal of tools designed to streamline the installation of a wide range of door hardware. We will also have some great give-away and raffle items. Guests interested in the LSA are also invited.

Also: In the spirit of the LSA and the holidays, I wish to acknowledge those members I personally know are dealing with adversity. The holidays can put a lot of pressure on anyone but when you're not in top form or you've caught a bad break, it can be an especially challenging time. You are in my thoughts.

Friends, as we come to the close of another year, it behooves us to look back and assess how it went, what was good; what could have been better. Then we can look forward to the next year; make plans; prepare for the opportunities and challenges that may come our way.

When you apply this thought process to your business and professional development, remember the LSA continues to provide classes and present guest speakers geared toward improving and expanding your skill set along with raising industry and market awareness.

Bob Noble sure knows the value of continuing professional development. He just earned his CPS designation from ALOA. Congratulations Bob\$\$\$!

December may be a busy month but, as you continue to prepare for the holidays, remember to prepare for a prosperous future too. Check out the schedule of upcoming classes and presenters. Then plan to attend. If you don't see a subject you are interested in let Bob Noble know about it. The LSA is a resource for industry contact, technical information, networking, skill development and more. Ya know?

I wish you all a safe and splendid holiday season and look forward to seeing you all at the banquet.

Rob Rovinsky, CPL—President



ELECTED & APPOINTED LSA OFFICERS

President—**Rob Rovinsky, CPL** (248) 644-7939

Vice President—**Kevin Thompson** (586) 716-1177

Secretary—**Michael Buda** (313) 730-1075

Treasurer—**John Shamass** (586) 296-2438

Sargent-At-Arms—**Ken Morgan, Sr.** (248) 380-5083

Newsletter—**William M. Lynk, CRL** (313) 884-9800

Newsletter—**Alvin Moebus** (313) 885-9365

Webmaster—**William M. Lynk, CRL** (313) 884-9800

Education Chairman—**Robert Noble, CML, CPS** (810) 385-9329

Membership Secretary—**Alvin Moebus** (313) 885-9365

Public Relations—**John Hubel, CML** (586) 615-3969

Librarian—**Larry Williams, RL, CPP** (248) 894-8294

Board of Directors:

Maurice Horne, CML ; Larry Walker, CRL ; Robert Noble, CML ;

John Hubel, CML ; Larry Williams, RL, CPP



EDUCATION & PRP NEWS—*ROBERT NOBLE, CML, CPS*

From the desk of the Education Chairman:

The LSA is wrapping up another very active calendar year and invites you to “**BRING A FRIEND**” and enjoy dinner on LSA before the December meeting. The meeting starts at 7:30 pm and dinner will be served at 6:30 pm. **President Robert Rovinsky CPL** has a delicious menu planned. COME HUNGRY!

Have you ever been frustrated by those pesky narrow stile installations of the Schlage Cobra lock or an Adams Rite Deadbolt and lever? The LSA is pleased to welcome back **Gene Simon**. Gene is bringing us updated materials and information about tools from Major Manufacturing designed to make those installations easier.

Speaking of easier! Did you ever mix up Medeco Biaxial pins? I have! I probably have \$100.00 worth of pins sitting around my pin kit because I can't decode the pins. Gene has LAB's answer to this frustrating challenge.

Keep checking the LSA calendar for updates for the New Year. There are two classes scheduled, one in January and one February. If you want to get started with interchangeable core, or just want a refresher, **William Lynk, CRL**, instructor and author, teaching *IC Fundamentals*, will have much insight and helpful information to get you started on the right track.

SECURITY, LIFE SAFETY, ADA, CODES, AHJ, NFPA. What's this? Looking for answers? Ever gotten into a discussion with a customer trying to balance security and life safety or ADA compliance? Our own **Mark Blum CML, CPS** is teaching a Code class in February. His vast array of knowledge and many years of experience will provide you with answers to satisfy your and your customers concerns.

As we prepare to close out 2006 and welcome the New Year, the LSA reminds you to have a happy and safe holiday season.

See you in class!

-Robert Noble, CML, CPS—Education Chairman

[Editor's Note: Bob has attained the ALOA Certification of CPS. Congratulate him!]

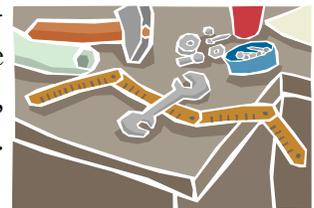
NEXT LSA MEETING

THURSDAY,
JAN. 11TH AT
7:30 P.M.



TECH TIPS—**DEADBOLT INSTALLATION, AND.....**

Even though you were called only to install a deadbolt, don't forget to sell your expertise! Also note weather stripping, hinges, door viewers, door closers, loose screws, bent frame, exit device, pull plate, etc. Your knowledge & experience is worth a lot!



Locksmith Security

Association meets at 7:30 p.m., the second Thursday of the month (Sept. to June) in the Metro Detroit Area in southeast Michigan:
UAW Hall (in Troy)
1640 Stephenson Hwy., just north of Maple (15 Mile Rd.), on the east side of street.



PRP GLOSSARY—KEEPING YOU “IN THE KNOW”

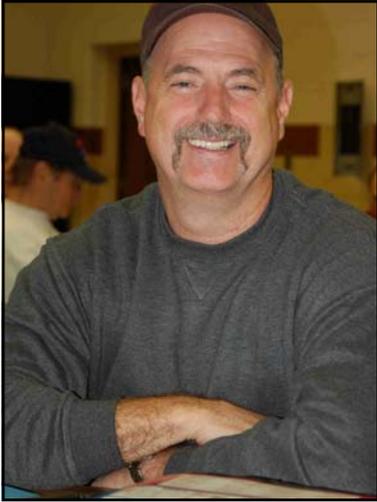
actuator-n. a device, usually connected to a cylinder, which, when activated, may cause a lock mechanism to operate

horn plate-n. the cover of a lever tumbler lock case to which the horn is attached

We're On the World Wide Web! www.LsaMichigan.org



LSA MEMBER OF THE MONTH—KEN MORGAN, SR.



I have only known Ken Morgan for 14 months and I can describe him in two words: “diversely talented.” Karen, the girl he married from down the street and Ken have raised two daughters, one son, and have three grandchildren. Ken and Karen plan to retire next year and will be doing a lot of grandchild care while living with one of their daughters. Their son Ken Jr. is also a member of L.S.A.

After serving in the military Ken attended W.C.C.C. earning an Associate degree in Welding and Fabrication. He continued his education at W.S.U. receiving two degrees. One was Waste Water Management with a DEQ certification (ask him about this one!), followed by a Metallurgy degree. (Take a breath.) Then he got two engineering certifications – First Class Steam and First Class Refrigeration. All of this was done in a span of 11 years and for 6 of those years he also worked full time. Now he is using his “spare time” to learn yet another new trade.

Through the fine teaching of our past president, Maurice Horne CML, Ken’s interest and abilities in locksmithing has grown by leaps and bounds. At this time, Ken considers lock picking to be his forte.

Now comes the real diversity! He has spent 4 years with the famed 82nd Airborne Division, several years at Wyandotte Chemical, more than a decade with Marathon Oil Co. plus 15 years at The Ford Motor Company. (Take another breath!) Recently, Ken has been taking more classes offered by our Association, (mostly due to Bob Noble CML), and during 2007 hopes to have his first ALOA certification. After that, Ken would like to work for “journeyman locksmith” in the area and maybe go on his own.

Ken would like to thank LSA members for their kindness and willingness to help him enjoy locksmithing while enhancing his skills. I need to add one more descriptive word for Ken: “humility”. (His wife had to remind him of his many attributes so I could include a full biographical sketch.) You will recognize Ken at our meetings by his big smile and warm heart!

-by Al Moebus



UPDATE ON THE NEWEST LSA WEBSITE ADDITIONS!

LSA Key Club Awards—Click the gold key on the Home Page



Education—See the latest **classes to take**. Sign up NOW!

Newsletters— See past newsletters back to October 2005 in the Newsletter **Archives** and the current one, as well.

For Sale—More new **items to sell**. Get them fast while they last!

Calendar—Mark yours through March of 2007.



PUBLIC RELATIONS—JOHN HUBEL, CML

During an interview at Galpin Auto Sports (GAS), President Beau Boeckmann was asked what the secret of his success was. **“Make sure you always put your customer first,”** he said. **“If you work to make money, that money may not come. If you work to satisfy your customers, the money will always come.”**

Simple words, but something to think about.



“Qwik-Qwiz”

- Q) UL standards require that alarm circuit wires that are run in the vicinity of power lines:
- A) cross at 90 degrees & be separated by at least 2”
- B) Run parallel & be separated by at least 2”
- C) Be separated by an insulator
- D) Be rated as a Class 2 circuit
- E) None of the above

[answers on the next page]



IC CORNER—WILLIAM M. LYNK, CRL

ILCO Hotel Bypass Core—This core is primarily used in as a mechanical key bypass for hotel electronic access controls and is manufactured by ILCO in Canada. Notice the unusual configuration of two control sleeves. The core is usually keyed alike throughout a facility and the control shear line is 2 increments shallower than the operating key. Also, the bow of the key must be shaved, as the core is inserted under the lock unit and there is little clearance next to the door to allow full key rotation.



Caesar —LSA Mascot



CALENDAR OF LSA EVENTS—SEE WEBSITE FOR COMPREHENSIVE LIST

December 14 - LSA Meeting; 7:30 p.m.; Gene Simon Presenting LAB and Major Mfg.

January 11 - LSA Meeting; 7:30 p.m.

January 13 - [Interchangeable Core Fundamentals](#) - William M. Lynk, CRL (L-37); Holiday Inn Express (Roseville/Detroit, MI); 8:00 a.m. - 5:00 p.m.

February 8 - LSA Meeting; 7:30 p.m.

February 10 - [Life Safety Codes with ADA](#) - Mark Blum, CML, CPS (L-07); Holiday Inn Express (Roseville/Detroit, MI); 8:00 a.m. - 5:00 p.m.

March 8 - LSA Meeting; 7:30 p.m.



WEB LINKS

ALOA
www.aloa.org

IDN-Hardware Sales, Inc.
www.idnhardware.com

ClearStar Security Network
www.clearstar.com

LAB
www.labpins.com

LSA
www.LsaMichigan.org



Rogue's Row—PIX FROM PREVIOUS MEETINGS & LSA CLASSES



“Education, Knowledge & Cooperation—LSA”


ITEMS FOR SALE—FROM LSA MEMBERS

Offered by: Samuel Nickels (248) 755-6647

- 1) New Pro-Lock COMPLETE Car entry tool set (40+ pieces). This is a new set in which most tools are still in the sealed package. I am asking \$200 for this and \$100 for the complete "Best Damn Car Opening Book in The World" book they publish. I have all updates purchased in addition to the book to 2006. I am asking \$100 for this book (\$250 for the set)
- 2) DeWalt cordless 12V drill... 2 batteries... charger... steel bits... I've only used this once to drill a lock. \$40 OBO
- 3) Key copying machine- Ilco 115V with brush. This is the least expensive version they have \$50.
- 4) Full set of automotive 'professional' rockers for all makes and Japanese \$50
- 5) HPC Master Keying CD. I paid \$300 for this and used it once. I have not registered it yet. \$100 OBO
- 6) 2 Medeco deadbolts for sale (keyed alike with plastic card authorization)- This is the new "M3"
- 7) 2 ASSA deadbolts keyed alike (V-10s?)- the newest generation, with 2 sets of keys. All of the above are the brass finish... \$50 each... or \$150 for all 4

Offered by: Elmer Carver (313) 493-0117

- >>* Sears Craftsman 16" direct drive scroll saw #E82443 with metal table **\$175.**
- >>* Sears Craftsman radial saw with table **\$400.**
- >>* Sears Craftsman 8" direct drive table saw with stand **\$150.**
- >>* Sears Craftsman 12" wood lathe **\$400.**
- >>* Sears Craftsman 8" drill press, 1/3 HP **\$150.**
- >>* Sears Craftsman 10" band saw, 1/3 HP **\$75.**
- >>* Sears Craftsman belt sander stand, Model 1709.25961 **\$100.**
- >>* Sears Craftsman router table unitized fence **\$100.**
- >>* PlasPlugs diamond wheel wet saw **\$30.**
- >>* ALL ITEMS /s table indicated above are bolted to a sturdy wood work
- >>bench/table - INCLUDED /c item & many have a vise attached
- **There is also an assortment of hand tools, screws, nails, etc. available.

Offered by: Robert Noble, CML (810) 385-9359

Item #1: \$650.00 **FRAMON EXPRESS:** Lever manual duplicator. Used but still a FRAMON. This excellent machine is value priced for many years of service. This quality machine is perfect for use as the duplicator in your shop without the high cost of a new quality machine. 110V ac. Framon has a 12Volt DC Motor if you prefer or run it off a power inverter in your service vehicle.

Item #2: \$50.00 **Curtis Manual Duplicator:** This older but good machine still produces accurate keys. Complete with cover and chip guard. 110V ac.

Offered by: Bob Rovinsky, CPL (248) 514-3096

Van Shelving: Quietflex brand shelving for full size vans.. Brand new. Three 37" wide units; one with drawers and dividers, and a 14" wide unit. \$350.00 for the unit with drawers; \$250.00 without drawers; \$150.00 for the 14" unit. \$850.00 for all.



LOCKSMITH SECURITY ASSOCIATION
OF MICHIGAN

533 Fisher Road
Grosse Pointe, MI 48230

Phone: (313) 885-9365

Email:

amoebus@LsaMichigan.org

Bookmark the **NEW** LSA Website.
www.LsaMichigan.org

CLASSIFIED ADS—SEE LSA WEBSITE FOR UPDATES

**See Additional Page
for FOR SALE Items**

PLACE YOUR AD HERE FOR FREE \$\$\$

Free: LSA always has free items for members who attend the meetings!

Qwik-Qwiz:

Answer A

Associate Members of LSA

Bockert & Associates

18 Fort Monroe Industrial Parkway
Monroeville, OH 44847

(800) 321-7550

FAX: (419) 465-4216

Manufacturer Reps for:

ABUS, ASSA, DON JO,
H.E.S., HPC, LOCKCRAFT,
CANSEC, SECURITRON,
MERIT, TAKEX

IDN-Hardware Sales, Inc.

35950 Industrial Road
P.O. Box 510624
Livonia, MI 48150

Livonia: (800) 521-0955

FAX: (800) 272-4409

<http://www.idnhardware.com>

Warren: (800) 468-7490

FAX: (586) 755-5145

Your Key to Security Hardware

ICLS

*Interchangable Core
Lock Systems*

William M. Lynk, CRL

IC Specialist/IC Author
ALOA, ASIS, LA LSA, ClearSer
Certified ALOA A.C.E. Instructor

♦ IC Products ♦ IC Tools
♦ Dist. For Xpernetix/Ultra Security

Phone: (313) 884-9800

E-mail: icls@earthlink.net

Web: <http://home.earthlink.net/~icls>

LAB

THE CHOICE OF

*Professional Locksmiths

*Finest Lock Companies

www.labpins.com

700 Emmett St.
Bristol, CT 06010

(800) 243-8242

FAX: (860) 583-7838

JLM Wholesale, Inc.

3095 Mullins Ct.
Oxford, MI 48371

www.jlmwholesale.com

(800) 522-2940

FAX: (800) 782-1160

RITTNER/FRENCH ASSOCIATES

150 S. Elizabeth
Rochester, MI 48307

(800) 732-4773

1-800-RFA-4-SPEC

FAX: (248) 651-2650

Gene Simon HARDWARE SPECIALIST

Phone: (708) 799-8783

FAX: (708) 799-4322

P.O. Box 51
Flossmoor, IL 60422

Representing:

Jet Hardware Mfg. Corp.
LAB Security Products
Major Manufacturing, Inc.

Ultra Security / XPERINETIX

*Manufacturer of Premium
Interchangeable Core Systems, Innovative
IC Service Tools
and Ground-Breaking IC Products*

17560 Matinal Drive
San Diego, CA 92127-1240
Phone: (800) 698-7477

www.UltraSecurityUSA.com

E-mail: ultrasec@san.rr.com

DISTRIBUTOR: ICLS * Phone: (313) 884-9800



Safe Door Systems Inc.

631 Kingston Rd.
Toronto ON M4E 1R3

www.safedoorsystems.com

Toll Free: 1-866-627-7560

Telephone: 416-691-6400

Fax: 416-691-6050

Your
Company
Could
Be Here

See Your
Company
Highlighted
Here



9950 Freeland Avenue
Detroit, MI 48227

Phone: (313) 931-7720

FAX: (313) 931-7758

Michael Wiener

Fine Quality Key Machines,
Key Blanks, Locks, Hardware

Interchangeable Core Fundamentals



LOOKING FOR ANSWERS ABOUT THOSE
PESKY INTERCHANGEABLE CORES?
LSA'S OWN WILLIAM LYNK, CRL, HAS
THE ANSWERS FOR YOU!

LSA IS PRESENTING AN ALOA A.C.E.
CLASS ON IC FUNDAMENTALS AND IS
OFFERING THE PRP EXAM L-37
AFTER CLASS.

SATURDAY, January 13, 2007
8:00 am—5:00 pm

Instructor: William Lynk, CRL, Author, Webmaster

This class covers the construction, operation, housings, brands, keys and key control issues for interchangeable core systems. It is an excellent preliminary class for those planning to take SFIC #318 or LFIC #418. These topics are covered in detail in #318 and #418.

The focus of this course is a concise small and large format comparison/contrast explanation with a hands-on approach. The class accompanies the student through a cursory look into the many manufacturers' IC key systems. IC housings are presented in detail. IC key control choices for the security professional are covered in depth, along with many IC hotel function options still available today!

Join us in class!

- See the genius of IC design
- Learn the power of 23
- Be amazed at the variety
- Marvel at the close tolerances
- Be mystified by the flexibility

PUT PROFITS IN YOUR POCKET!

Picking up even ONE job because of
this class will benefit you!



****CALL 810-385-9329 to register NOW!****

Class is limited to 20 students: Register by January 7th

The class will be held at the:

Holiday Inn Express

I-94 at Little Mack Exit

31900 Little Mack, Roseville, MI 48066

Cost: NON-LSA Member \$140.00

LSA Member \$95.00

Includes light lunch

PRP L-37 available after class for ALOA members only:
Additional Fee \$15.00

"This class has been approved for 1 point towards the ALOA
PRP Recertification requirements"





CODES-CODES-CODES-

What's the difference between satisfying a customer's security needs and spending the rest of your life paying off a lawsuit?

Answer: Life Safety Codes

Life Safety Codes with ADA

Instructor: Mark Blum, CML, CPS
An ALOA ACE Class sponsored by LSA

YOU ARE A PROFESSIONAL LOCKSMITH OF THE 21ST. CENTURY! Here's an excellent opportunity to be updated on the latest codes! Learn how you can satisfy your customer's security needs and avoid spending the rest of your life paying off a lawsuit. Know "the Code". Sign up for this highly informative and necessary class. Areas to be covered include:

- IBC Chapters 3, 4, and 10
- NFPA 80-1999
- NFPA 101-2003
- And much, much more!

SATURDAY, February 10, 2007
8:00 am—5:00 pm

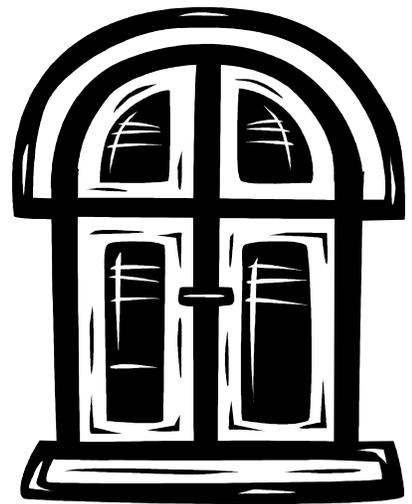
Full day class \$135.00
Includes class materials and lunch!

*ALOA Members Only:
PRP L-07 available after class
Additional Fee \$15.00*

****CALL 810-385-9329 to register NOW!****

Class size is limited! Class will be held at the:

Holiday Inn Express
I-94 Exit 232 at Little Mack
31900 Little Mack, Roseville, MI 48066



CODES-CODES-CODES-CODES-CODES-CODES-CODES-CODES-CODES-CODES

"This class has been approved for 1 point towards the ALOA PRP Recertification requirements"